



# Fixing Country Rail Round 1

## Expression of Interest Form

### 1. General information

Applicants are required to complete this Expression of Interest to be considered for Fixing Country Rail Round One funding. When answering all relevant questions the applicant must structure responses clearly keeping within the word limit.

Applicants are advised to read the Fixing Country Rail Round One Guidelines prior to filling out this application form. Program guidelines and mandatory documents can be downloaded from [TfNSW Freight Website](#).

Proposals that best address all the assessment criteria will have the greatest prospect of being recommended for funding. Applicants are encouraged to attach supporting documentation where appropriate.

#### Applications

Application and supporting documents must be submitted via email: [freight@transport.nsw.gov.au](mailto:freight@transport.nsw.gov.au)  
Note that Expression of Interest Form must be in Word format

#### TfNSW Freight Website

Program guidelines and other Fixing Country Rail related documents:  
<http://www.freight.transport.nsw.gov.au/strategy/projects/fixing-country-rail>

#### Freight Email

For any questions or concerns:  
[freight@transport.nsw.gov.au](mailto:freight@transport.nsw.gov.au)

### 1.1. Application Type

1. Application for rail infrastructure projects on the State-owned network submitted by Transport for NSW or ARTC.
2. Application for rail infrastructure upgrades on the State-owned network by Third Party


### 1.2. Applicant Contact Details

Please provide contact details. If this is a joint application between two or more parties, please provide contact details for the lead applicant.

**Title** \_\_\_\_\_

**First name** \_\_\_\_\_

**Last name** \_\_\_\_\_

**Organisation** \_\_\_\_\_

**Position** \_\_\_\_\_

**Email address** \_\_\_\_\_

**Postal Address** \_\_\_\_\_

**Telephone No** \_\_\_\_\_ (02) (M)

**List other joint applicants if applicable** \_\_\_\_\_

## 1.3. Project Information

Project Name

---

Project Type

---

Project Scope

---

Clearly detail the proposed project scope of works

---

Current Constraints

---

Detail the current constraints the project will address

---

Summary of Project Benefits

---

Provide an overview of the benefits generated by the project

---

Proposed Start Date

---

DD/MM/YYYY

---

Proposed Completion Date

---

DD/MM/YYYY

---

Project Location

---

Latitude in 4 decimal degrees for example: -30.1234  
Longitude in 4 decimal degrees for example: 150.1234

---

Rail Line

---

Identify network line segment

---

Track Chainage

---

Indicate rail chainage 000.000 km - 000.000 km  
(Network Map Link see page 11)

---

## 2. Funding Profile

Total Fixing Country Rail Funding Requested

---

Total Project Cost

---

Please give an overview of the expected cash costs of the project as well as the different funding sources. Note that, the form will not tally totals, or correct errors inputted by applicants. Please also ensure that your number formatting is correct prior to submission. Funding levels should be shown in 2017 whole dollar amounts.

Source Name	2017/2018	2018/2019	2019/2020	2020/2021	2021/2022	Total
1) Fixing Country Rail	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
2) Fixing Country Roads	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
3) Private Sources (Provide name )	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
4) Council	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
5) Australian Government	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
6) State Government	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
7) Other <i>If other please provide detail</i>	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000
<b>TOTAL</b>	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000	\$000,000

### 2.1. Detailed Funding Sources

Please detail all co-contributed funding sources where applicable and attach evidence of these at the end of this application form. If the applicant intends to apply for any Federal Government programs or other state programs please choose "Intend to apply" in the "Confirmed" column. If co-contribution is in-kind, please specify monetary values in the "Amount" column and relevant supporting details in the "Comments" column.

Source Name	Source Type	Confirmed	Cash/In-kind	Amount	Comments
1) XXXX	Choose an item.	Choose an item.	Choose an item.	\$000,000	For example, land
2) XXXX	Choose an item.	Choose an item.	Choose an item.	\$000,000	
3) XXXX	Choose an item.	Choose an item.	Choose an item.	\$000,000	

### 3. Assessment Criteria

Applicants are required to provide a detailed assessment of the benefits that the project would generate against each criterion and to attach supporting evidence where possible. Recommended attachments are listed at the end of this application form.

Applications will be assessed for eligibility against the following four program criteria:

1. Access, Productivity and Safety Benefits
2. Growth and Economic Benefits
3. Strategic Alignment and Partnership
4. Deliverability and Affordability

#### 3.1. Access, Productivity and Safety Benefits

Demonstrate how the project will achieve access, productivity and safety benefits, particularly with regard to removing constraints in the movement of freight from origin to destination, or access to key freight networks.

Questions	Comments (300 words limit)
a) Does the project facilitate integration and access to key freight sources?	Please comment
b) Will the project increase capacity of the rail network?	Please comment
c) Will the project lead to mode shift and a reduction in heavy road vehicles from roads (provide number of trips reduced)?	Please comment
d) How will the project improve efficiency and/or productivity of the rail network (longer and/or heavier trains, better asset utilisation, improvements in cycle times)??	Please comment
e) How will the project improve safety?	Please comment
f) Does the project facilitate improvements in the 'whole of journey' for freight in the overall supply chain?	Please comment
g) Detail any other access and/or productivity benefits not listed above?	Please comment

#### 3.2. Growth and Economic Benefits

Describe the expected growth and economic benefits generated by the project. Completion of the Benefit-Cost Analysis (BCA) Model input spreadsheet is **mandatory** and complementary to the questions asked below. It is recommended that applicants use the BCA model input spreadsheet as a starting point for completing this section.

Applicants are advised to include supporting documentations that support comments made in this section. Failure to provide supporting documentation may adversely affect the overall project rating.

Questions	Comments (300 words limit)
a) List all commodities impacted by this project? (Include annual volumes for each commodity)	Detail the commodity types, volumes,  1 Grains 120,000 pa tonnes Bulk  2 xxxxxx xxxxxxxx pa tonnes Container/Bulk  3 xxxxxx xxxxxxxx pa tonnes Container/Bulk
b) Will the project generate increased rail freight volume?	Please comment
c) Describe how the project will benefit local businesses and industry?	Please comment
d) How many full-time equivalent employee (FTE) construction jobs and how many FTE ongoing jobs will be created by this project?	Please comment
e) Will the project result in lower maintenance costs (for road or rail assets, rolling stock or other equipment)?	Please comment
f) Will the project result in lower transport operating costs? Will lower transport costs translate to reductions in freight rates?	Please comment
g) Will the project lead to lower externalities costs for the community? (Reduction in congestion, noise and emissions)	Please comment
h) Will the project reduce distances travelled and/or travel time?	Please comment
i) Will the project result in increased export freight volumes through NSW ports?	Please comment
j) Detail any other economic benefits not listed above?	Please comment

### 3.3. Strategic Alignment and Partnership

Please list and detail how the proposed project supports or aligns with strategies, plans or studies. This should consider all levels of Government and non-government strategies and plans at a regional level.

Name of the Transport/Freight study, strategy or plan	Align to:	Comments (150 words limit)
1) For example, NSW Freight and Ports Strategy	Choose an item.	Please comment For example, the project supports Strategic Action Task XX-X

2) For example, Joint Organisation of Councils/Regional Organisation of Councils/Regional Development Australia Regional transport plan	Choose an item.	Please comment For example, XYZ Intermodal is in upgrade priority list in ABC transport plan
3) For example, GrainCorp Project Regeneration	Choose an item.	Please comment
4) Please comment	Choose an item.	Please comment
5) Please comment	Choose an item.	Please comment

Please list letters of support for the project and provide a short summary of each. All letters of support should be included as an attachment when submitting an Expression of Interest.

<b>From</b>	<b>Provider</b>	<b>Comments (100 words limit)</b>
1) Transport Operator ABC	Choose an item.	Please comment
2) Council ABC	Choose an item.	Please comment
3) Industry ABC	Choose an item.	Please comment
4) Please comment	Choose an item.	Please comment
5) Please comment	Choose an item.	Please comment
6) Please comment	Choose an item.	Please comment

### 3.4. Deliverability and Affordability

#### 3.4.1. Construction Readiness

Please list any planning, scoping and required approvals already undertaken to progress the project. If these have not yet been considered, what are the requirements and steps to be taken to obtain and manage these plans or approvals? Please attach supporting documentation as part of this application.

<b>a) Name of planning, scoping or approval task required to progress the project</b>	<b>Status</b>	<b>Comments (100 words limit)</b>
1) For example, Concept design	Enter an item.	Please comment
2) For example, Development Approval	Enter an item.	Please comment
3) For example, Environmental Approval	Enter an item.	Please comment
4) Please comment	Enter an item.	Please comment
5) Please comment	Enter an item.	Please comment

### 3.4.2. Risks

Have you identified and considered any potential risks which may impact on project commencement and/or completion?

Risks	Impact	Likelihood	Comments (100 words limit)
a) Funding and Contributions	Choose an item.	Choose an item.	Please comment
b) Construction (including pre-construction activities)	Choose an item.	Choose an item.	Please comment
c) Project Scope	Choose an item.	Choose an item.	Please comment
d) Approval or other planning issue	Choose an item.	Choose an item.	Please comment
e) Compliance with Australian Standards	Choose an item.	Choose an item.	Please comment
f) Contracting issues	Choose an item.	Choose an item.	Please comment
g) Other risks	Choose an item.	Choose an item.	Please comment

### 3.4.3. Project Costs

Project costs are required to assist with the assessment and management of projects. Please attach relevant supporting documentation, such as, construction quotes at the end of this application form. Note that additional information may be sought from the proponent, or third parties, to verify costs provided by the applicant.

If the project proposal is successful, final costs will be settled with the proponent from the information provided and in accordance with relevant provisions and policies. Contribution from all parties must be confirmed at that stage.

Project Cost Category	Comments (100 words limit)
a) What methodology was used to determine costs?	For example, similar objects, first principles, tender
b) Have you received independent advice in preparing these costs?	Please comment
c) Which factors would lead to a material change of more than 10% to original cost estimates?	Please comment

Cost confidence	Level	Comments (100 words limit)
d) Please rate the level of confidence in cost estimates	<input type="checkbox"/> P10 <input type="checkbox"/> P50 <input type="checkbox"/> P90 <input type="checkbox"/> Contract <input type="checkbox"/> Other	Please comment
e) What percentage of total cost is set aside for project contingency?	X %	Please comment

### 3.4.4. Previous Expenditure

Has there been any expenditure to date on the project? (leave blank if not applicable)

Previous expenditure	Value expended to date	Scope and nature of expenditure description (300 words limit)
1) Please comment	\$000,000	Please comment
2) Please comment	\$000,000	Please comment
3) Please comment	\$000,000	Please comment

### 3.4.5. Milestones

Note that the total amount spent on all milestones should be equal to the total project cost in Section 2, Funding Profile.

Milestone	% of project completed	Milestone Date	Amount spent per milestone	Comment (100 words limit)
Insert milestone 1	X%	DD/MM/YYYY	\$000,000	Please comment
Insert milestone 2	X%	DD/MM/YYYY	\$000,000	Please comment
Insert milestone 3	X%	DD/MM/YYYY	\$000,000	Please comment
Insert milestone 4	X%	DD/MM/YYYY	\$000,000	Please comment
Insert milestone 5	X%	DD/MM/YYYY	\$000,000	Please comment

## 4. Benefit Realisation Management

### 4.1. Stakeholder Benefits

Applicants must identify major stakeholders and outline the expected benefits of each group generated from the project. Applicants should consider project benefit impacts on local businesses, council, community, transport networks, and the regional economy.

Examples of benefits could include employment, lower rail rates for growers and improvements in safety.

Stakeholder	Comments (500 words limit)
a) Stakeholder	Please comment
b) Stakeholder	Please comment
c) Stakeholder	Please comment
d) Stakeholder	Please comment

## 4.2. Benefit Realisation Nominations

Applicants must list a set of expected benefits for ongoing monitoring and reporting to Infrastructure NSW and Transport for NSW. Nominated Key Performance Indicators (KPIs) for each proposed benefit should be well defined, measurable and aligned to Fixing Country Rail program objectives.

Applicants should consider KPIs relevant to the intended project outcomes. Note that nominated KPI's may be selected for inclusion in the TfNSW Funding deed of successful projects.

Example only, see page 13 for complete Benefit Realisation Nominations table

KPI	Benefit Owner	Measurement	Baseline	Target	Reporting Frequency	Comment
1) Lower Rail Freight Cost for Growers	Project Owner	Freight Rate	Freight Rate Pre Project	Freight Rate Post Project	Annual PDF& XLS	Explain why this KPI is appropriate in measuring project benefits
2) Higher NSW Ports throughput	NSW Government	XYZ NSW Port Throughput Volume	Volume to non NSW's port	Volume to NSW Port post project	Quarterly PDF& XLS	Explain why this KPI is appropriate in measuring project benefits
3) Truck Trip Reduction	Project Owner	Number of truck trips	Number of truck trips pre project	Number of truck trips reduced post project	Semi Annual PDF& XLS	Explain why this KPI is appropriate in measuring project benefits



## 5. Declaration

I certify that the information provided within and supporting this application is true and correct and that I am legally authorised to sign this application for and on behalf of the applicant(s).

Name

Organisation

Position

Date

DD/MM/YYYY

Signed

## 6. Attachments

Note that this form must be completed in word format. All other files can be in Word, PDF or Excel. Applicants are recommended to group similar supporting documents together. The below attachment checklist shows a list of documents, some of which are mandatory and others are optional (recommended).

Documents	Requirement	Note
Fixing Country Rail EOI Form application form	Mandatory	Completed application and attachments must be submitted via email to <a href="mailto:freight@transport.nsw.gov.au">freight@transport.nsw.gov.au</a>  Application form can be downloaded at: <a href="http://www.freight.transport.nsw.gov.au/strategy/projects/fixing-country-rail">http://www.freight.transport.nsw.gov.au/strategy/projects/fixing-country-rail</a>
Benefit-Cost Analysis (BCA)	Mandatory	Applicants must complete the Benefit-Cost Analysis (BCA) Model input spreadsheet as part of the application. The latest version can be downloaded from: <a href="http://www.freight.transport.nsw.gov.au/strategy/projects/fixing-country-rail">http://www.freight.transport.nsw.gov.au/strategy/projects/fixing-country-rail</a>  Supporting data and documentation for BCA model inputs need to be included as attachments as part of Expression of Interest application.
Evidence of Authorisation	Mandatory	Where application is being prepared by a third party on behalf of one or several applicants, the authorisation to act on their behalf in preparing and submitting this application must be provided.
Previous project documents	Optional	The applicant should submit any previous work already completed on the project as part of the Expression of Interest application. Items could include: <ul style="list-style-type: none"> <li>• Business Case</li> <li>• Concept Design</li> <li>• Detailed works</li> </ul>
Maps  Maps showing a comparison of the infrastructure before and after the project  Track Section	Optional	Provide detailed map of the proposed project location.  Evidence to support Access, Productivity and Safety, and Growth and Economic Benefits criteria. TfNSW has developed a map containing key information which can be accessed at: <a href="http://www.freight.transport.nsw.gov.au/maps-and-statistics">http://www.freight.transport.nsw.gov.au/maps-and-statistics</a>  Applicants should include a map that indicates the track location of the project. A NSW network rail map available at <a href="http://www.sa-trackandsignal.net/#">http://www.sa-trackandsignal.net/#</a>

Freight and transport studies or plans	Optional	Evidence to support Growth and Economic Benefits and Strategic Alignment criteria such as transport or investment plans showing the proposed project listed as priority work. Applicants may include studies that demonstrate commodity tonnage originated, destined or as a throughput generated in the council, region or the State.
Letters of support	Optional	Evidence to support Growth and Economic Benefits and Strategic Alignment criteria such as letters of support from council and industry showing expected benefits, any financial contribution as well as industry's current and future freight demand needs.
Quotes	Optional	Evidence to support Deliverability and Affordability criterion. Provide cost estimate documents.
Risk matrix or registry	Optional	Evidence to support Deliverability and Affordability criterion showing that applicants have considered all the potential risks and how to overcome them.
Approval documents	Optional	Evidence to support Deliverability and Affordability criterion showing a degree or project readiness for construction.
Other documents i.e. site photos	Optional	As identified by the applicant.

## Fixing Country Rail Project Benefit Realisation Nominations

KPI	Benefit Owner	Measurement	Baseline	Target	Reporting Frequency	Comments
1) Detail Key Performance Indicator	Please comment	Please comment	Please comment	Please comment	Please comment	Please comment
2) Detail Key Performance Indicator	Please comment	Please comment	Please comment	Please comment	Please comment	Please comment
3) Detail Key Performance Indicator	Please comment	Please comment	Please comment	Please comment	Please comment	Please comment
4) Detail Key Performance Indicator	Please comment	Please comment	Please comment	Please comment	Please comment	Please comment
5) Detail Key Performance Indicator	Please comment	Please comment	Please comment	Please comment	Please comment	Please comment